

IR-Factsheet

1Q 2012



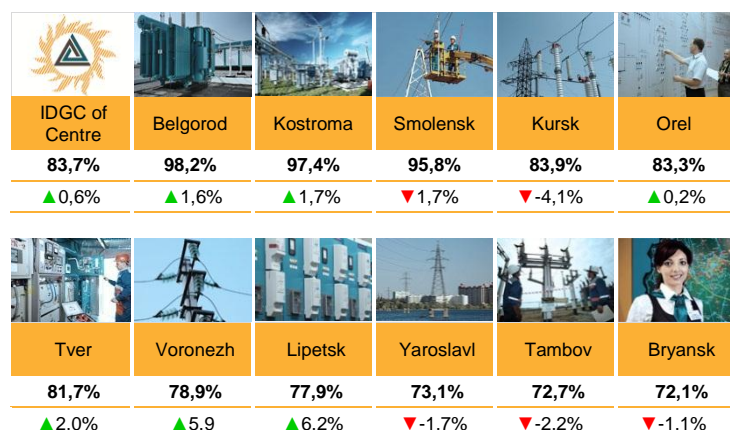
IDGC of Centre is one of the leaders among power distribution utilities in Russia

IDGC of Centre is one of the leaders among distribution utilities in Russia. The core business of IDGC of Centre comprises electric power distribution, the technological connection of new customers to the grids and other services.

The Company controls in monetary terms 83 % of electric power distribution market and approximately 88% of the technological connection market in 11 regions of Central Federal District of the Russian Federation with the population over 13 million people.

IDGC of Centre – second largest company out of 11 interregional distribution companies by the market capitalization, revenue, net income and RAB value.

Power distribution market share of the Company for 1Q 2012 and consumption increase



Notation

98,2%

The Company share at the power distribution market

▲1,3%

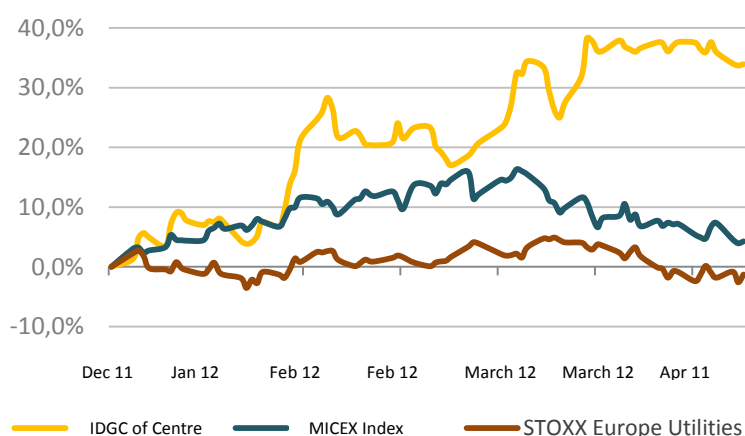
Power consumption growth rate for March 2012/March 2011

*Data from <http://www.e-apbe.ru/>

Stock market information

Ticker	MICEX-RTS: MRKC Bloomberg: MRKC RX Reuters: MRKC.MM
Indices	MICEX PWR, MICEX SC
Quotation list	"A2" at MICEX
Quantity of shares	42 217 941 468 pc
Share price (30.03.2012)	0,8188 RUR
Max / min (03.01.12-30.03.12)	0,8347 RUR / 0,5601 RUR
Cap (30.03.2012)	34 251 million RUR
Cap (30.03.2012)	1 170 million USD

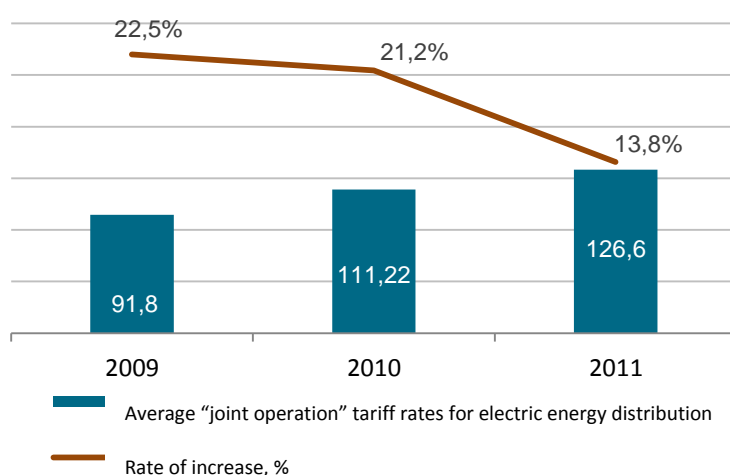
Changes in Cap and Indices



Financial performance

Billion RUR (RAS)	2010	2011	%
Revenue	60,4	68,1	12,7%
- from power distribution	57,6	65,7	14,1%
- from technological connections	2,2	1,7	- 22,7%
- other	0,7	0,8	14,2%
Costs	(50,9)	(55,5)	9,0%
EBITDA	11,0	13,8	25,5%
Net profit	4,7	5,2	10,6%
Net assets value	45,9	50,5	10,0%
EBITDA margin, %	18,2	20,3	2,1 p.p.
Net profit margin, %	7,8	7,6	-0,2 p.p.
Productive supply, billion KW/h	53,4	54,1	1,4%

Average "joint operation" tariff rates for electric energy distribution in 2009-2011



Investment highlights



- Operations in 11 regions of Central Federal District of Russia with stable outlook for economic growth
- Leader in innovations implementation among distribution utilities (Smart grid, smart metering)
- The highest corporate governance rating among similar companies (NCRG 7+)
- Leader in transition to RAB-regulation
- Growing indicators of economic and financial performance for 2008-2011
- Dividend Policy was developed and is being implemented (payout ratio for 2010 – 13%)
- Substantial underestimation in reference to foreign similar companies

Key events January-April 2012

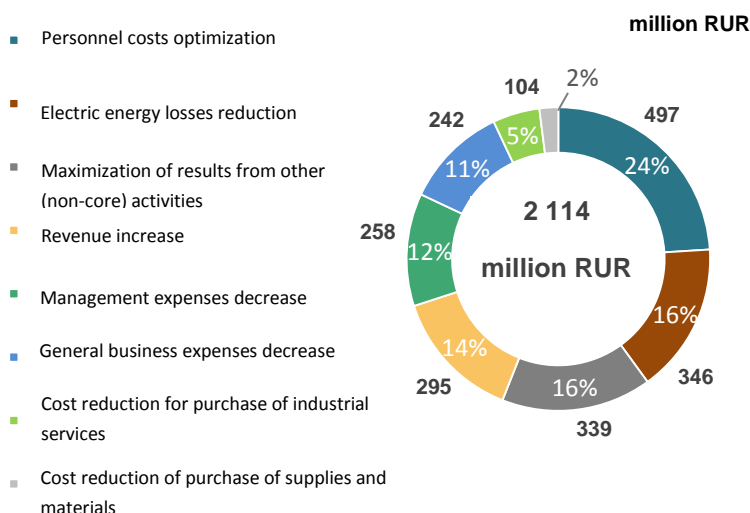
Date	Statement
13.04.2012	IDGC of Centre published its financial statements according to IFRS for 2011: key financial indicators showed a significant increase
11.03.2012	The Company published its financial statements according to RAS for 2011: key financial indicators showed an increase
06.02.2012	Management of IDGC of Centre took part in the "Russia Forum 2012", organized by the investment company "Troika Dialog" and Sberbank of Russia
10.01.2012	The preliminary results of IDGC of Centre for 2011, outlook for 2012 were published

Key resolutions of Board of Directors and Strategy and Development Committee

Date	Resolution
30.01.2012	Cost reduction of acquisition of goods (works/services) per unit of production by at least 10 percent per year over three years in real terms in 2010 prices.
30.01.2012	The Program for Energy Conservation and Energy Efficiency of IDGC of Centre for 2012-2016 was approved.
05.04.2012	The adjusted Program of Innovative Development of IDGC of Centre for 2011-2016 was approved.
05.04.2012	The Development Strategy Implementation Plan of IDGC Holding in the Company up to 2015 and outlook up to 2020 was approved.

Agency	Scale	Rating	Outlook
Standard & Poor's	international in foreign currency	BB-	Stable
Standard & Poor's	international in national currency	B	
Standard & Poor's	national (Russia)	ruAA-	
National Rating Agency		AA-	Positive

Effect of the cost management program in 2011



IR Calendar * 2Q 2012

Date	Statement
April	Annual One-on-one Conference, Morgan Stanley, London – New York
May	Breakfast with Russian investors in the office of Renaissance Capital, Moscow
May	On-line Conference on Finam portal following the results of 1Q2012 (RAS)
May	Annual One-on-one Conference, VTB Capital, London
June	AGSM following the results of 2011, Moscow
June	Annual Renaissance Capital One-on-one Investment Conference
June (July)	Web-Cast (Business Wire) following the results of tariff decisions

* - list of events can be specified by the Company

Date	Resolution
24.01.2012	The Program for Energy Conservation and Energy Efficiency of IDGC of Centre for 2012-2016 was tentatively approved for further submission to the Board of Directors of the Company.
16.03.2012	The Development Strategy Implementation Plan of IDGC Holding in the Company up to 2015 and outlook up to 2020 was tentatively reviewed.
22.03.2012	The adjusted Program of Innovative Development of IDGC of Centre for 2011-2016 was tentatively approved for further submission to the Board of Directors of the Company.
20.04.2012	On recommendations to the Board of Directors of IDGC of Centre regarding the agenda item of the meeting of the Board of Directors «On the determination of the borrowing policy of IDGC of Centre: the implementation of public borrowing by the Company by means of issuing commercial papers»

IDGC of Centre

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